

**MINUTES OF JANUARY 12, 2010**  
**TRAVERSE BAY AREA YOUTH SOCCER**  
**BOARD MEETING**

The regular monthly meeting of the TBAYS Board of Directors took Place on January 12, 2010 at the Traverse Area District Library Meeting Room, present being Board Members Dave Rapson, Brooks Darling, Shelly Kreple, Dale Tumey, and Tom Spencer. Also present was Executive Director Jennifer Jorgensen. Non- board member present was Reggie Rix.

Agenda:

An Agenda was prepared by Jennifer Jorgensen and circulated. Dave Rapson added volunteerism under new business. Brooks Darling added the appointment of officers along with directors.

Minutes:

Written minutes of the December 8, 2009 Board meeting were reviewed by the board members. Dale Tumey motioned to approve minutes as written with the following amendments: Add who approved the November minutes, the last date in the treasurer report should have stated 11/30/2008 instead of 11/30/2009 and add a written report was circulated under North Storm. The motion was supported by Shelly Kreple and the motion was passed by the board.

Unfinished Business-NorthStar field agreement for 2010-2011:

NorthStar requested the same number of fields and costs for the fall 2010 and spring 2011 seasons. The 2010-2011 agreement would be the same as the 2009-2010 agreement except different dates. The field cost breakdown that was completed by Dale Tumey, Jennifer and Kurt Sanford, was based on per use of the fields instead of per player. The NorthStar agreement costs are based on per player. Dave Rapson made the motion to approve the NorthStar agreement for the 2010 & 2011 seasons. Tom Spencer seconded the motion and the motion was carried.

Appointment of officers and appointment of directors:

Dale Tumey moved to appoint Dave Rapson as vice president, Shelly Kreple seconded the motion and the motion was carried. The vice president will be available to handle business when the president is absent.

Brooks Darling stated that we should appoint 2 directors to serve on the board. The board members were asked to send names of prospective directors to Jennifer over the next two weeks.

Unfinished Business- Rotary Grant:

Dave Rapson made the motion to proceed with the Rotary grant application and also authorize TBAYS to pay the 25% of the requested amount from Rotary. TBAYS would be responsible for \$1250 if they receive the grant. NorthSky would provide governance training, an organizational capacity assessment and strategic planning if TBAYS is awarded the grant. Dale Tumey seconded the motion and the motion was carried by the board.

Tom Spencer also asked the board members to ask their employers to contribute \$300 to the matching portion that TBAYS is responsible for if they receive the rotary grant.

#### Reports of Officers, Boards, and Committees:

##### Executive Director Report:

Spring registration for outdoor soccer opened Monday, January 11, 2010 at 10am. We currently have 17 teams registered for the Cherry Capital Cup. At Just for Kicks, we ended second session with about 220 participants. Rental hours are getting booked and there is an updated calendar online for available time. W-2's and 1099's have been mailed and we have filed with the IRS.

##### Treasurer Report:

###### Operation

Year-end 2009 revenues reached \$405,000, and exceeded expenses by just over \$4,000. While revenues were virtually right on plan, expenses ended up considerably better than expected, resulting in \$20,000 more in profitability than budgeted. 2009 operations can be characterized as having strong performances from both tournaments and decent expense control across the whole organization. Repeating this performance (which is our expectation/budget) will require TBAYS to at least maintain its current level of offerings and service outreach, despite the increased presence of competition in our region for soccer offerings.

###### Financial Position

At year-end 2009, TBAYS illustrated a \$634,000 equity position, centered largely equipment and building/field improvements. Liquidity approximated \$35,000, and debt totaled \$113,000. Post year-end, \$10,000 in debt was retired using cash deposits. Current deposits are still maintained with Fifth Third Bank.

###### General

We are seeking to obtain secured access to bank accounts for the Treasure, for inquiry, statements and review only. Given ED's current access and responsibilities, this step will provide necessary means for oversight and assistance to the ED. Continuing to operate where revenues exceed expenses will allow TBAYS to fund needs in areas of debt reduction, depreciated equipment & supplies as well as grow fund balances for necessary investments in coach education and training.

Director of Coaches Report: No Report

North Storm Report: No report

Tournament Committee: No Report

##### Director of Referees:

Tom Spencer is recruiting referees that will work both tournaments. Tom also wants to work on advancing younger referees so that premier teams do not see the same referees every game. Tom is also trying to assign second assistant referees to premier games that could take over and run the center if the center is a no show.

Unfinished Business:

North Storm- Butch & Holly Hogarth: The board is going to continue to work through this situation. Brooks and Jennifer will work on a response to the Hogarths in the form of a letter that will be circulated to the board members first.

Approval of the budget for 2010: Dale Tumey asked that TBAYS increase account 4000 (registrations) from \$320,000 to \$325,000 and increase account 4190 (other income) from \$1,000 to \$2,900. This will project a break even budget. Dave Rapson motioned to approve the 2010 budget with changes and the motion was seconded by Shelly Kreple. The motioned was carried by the board.

New Business:

Kohl's American Cup- MSYSA has asked TBAYS to investigate a potential new site for the Kohl's American Cup – a recreational only tournament for the U9-U14 age groups. For the past three years, it has been on the west-side of the state in Muskegon. The 2010 date would be June 12-13. It is only about 28-30 teams. The board and Jennifer have decided to reject the request due to conflict with the Cherry Capital Cup and the dates are tied up with TBAYS recreation league.

Dave Rapson withdrew volunteerism from the agenda.

Next Meeting:

The next meeting of the Board of Directors will take place on Tuesday February 9, 2010, commencing at 5:30pm at the Traverse Area District Library.

Dated January 14, 2010

/s/

Respectfully Submitted,

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Jennifer Jorgensen  
Executive Director